Lunabean Media SLWT - Google Analytics Webinar

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GENERAL DEFINITIONS

Audience

- Users The number of unique people visiting your site in the time period chosen
- Sessions A user's visit to the site starts a session. Sessions last until there are 30 minutes of inactivity.

Note - A single user can open multiple sessions.

Example: I visit SLWT. I'm one user opening one session. I visit tomorrow. I'm still one unique user, but now I have two sessions.

Acquisition

- Source The place users are before they get to your site. Example: A search engine or Facebook.
- Medium How they arrived at your site:. Example: Paid vs. Organic.
- Referral List of other domains that have sent your website traffic.

Behavior

• Bounces - Single page sessions.

Note - A high bounce rate is not necessarily a good or bad thing.

Example: Your map/visit page may have a high bounce rate because people looking for map and directions visit that page, get what they need and leave.

BASIC NAVIGATION

- Left side has all your choices
- Upper right is your date selection and "compare to"
- Above date selection is menu to save/share/export any given report

REPORTS TO CARE ABOUT

Real Time

• Visit https://senecalakewine.com/ when I tell you

Audience

Weekly

- Overview
 - \circ $\,$ Pull it out for a year $\,$
 - \circ $% \left({{\rm{Look}}} \right)$ Look for anomalies

Monthly

- Demographics > Overview
 - Who are your users?
- Geo > Location
 - $\circ~$ Where are your users coming from?
 - Secondary Dimension Source/Medium
 - Secondary Dimension Age
- Behavior > New vs. Returning
 - How many people have visited your site before? What kind of marketing can you do to get people back? What kind of marketing are you doing to get new people?
- Mobile > Overview
 - How much of your traffic is mobile?
 - If you have ecommerce set up, how is the mobile ecom conversion rate compared to desktop? Is there an issue with your mobile shopping?

Acquisition

Monthly

- All traffic > Source/Medium
 - What is the source of your traffic?
- All traffic > Referral
 - What websites are referring traffic?
 - You can use the search box to isolate.

As Needed

- Campaigns > All Campaigns
 - \circ $% \ensuremath{\mathsf{Take}}$ a look at these after you send emails

Behavior

Weekly

- Site Content > All Pages
 - \circ What are you most popular pages?
 - Secondary dimension Source/Medium
 - You can use the search box to isolate.

FREE TOOL - PUT REPORTS IN PLAIN ENGLISH

https://www.quillengage.com/

WEBSITE BEST PRACTICES THAT CAN AFFECT SEO

- SSL certificate (https://)
- Good alt tags
- Site speed
- Google Webmaster Tools set up (free)
- Update your Google My Business listing

ECOMMERCE TRACKING

- Conversions > Ecommerce > Overview
 - $\circ~$ If you don't have this, go ahead and enable it
 - If you are on WineDirect and don't have it, open a ticket with them and they will get it going for you
 - If you are on another ecommerce system, reach out to a developer (we do this) and they will create the script needed to get this working